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Annual Report
of the
**Montana Liquor
Control Board**

1971 - 1972



Helena, Montana
July 1, 1971 through June 30, 1972

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Annual Report
of the
**Montana Liquor
Control Board**

1971 - 1972



Helena, Montana
July 1, 1971 through June 30, 1972

MONTANA LIQUOR CONTROL BOARD OFFICERS

BOARD MEMBERS

ROBERT J. PALLO
Chairman of the Board

GEORGE F. STEINBRENNER

FRANCIS B. WELSH

ROBIN MacNAB

JACK W. WILEY

ADMINISTRATIVE

JOSEPH T. SHEA—Administrator

THOMAS J. MULHOLLAND—Assistant Administrator

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LETTER OF TRANSMITTAL

TO HIS EXCELLENCY FORREST H. ANDERSON
Governor of the State of Montana

THE HONORABLE JOHN A. DOWDALL
State Examiner

In compliance with Section 4-227 of the State Liquor Control Act of Montana, the Montana Liquor Control Board presents herewith its report of operation for the twelve month period, beginning July 1, 1971 and ending June 30, 1972.

Respectfully submitted,
MONTANA LIQUOR CONTROL BOARD

ROBERT J. PALLO, Chairman
George F. Steinbrenner
Robin MacNab
Francis B. Welsh
Jack E. Wiley

GENERAL REVIEW

Revenue

The Montana Liquor Control Board, which provides one of the largest sources of income for the state's general fund, completed the 38th fiscal year of its existence with the greatest distribution in the history of the department.

An all-time high of \$14,566,522 was apportioned with \$12,487,915 going to the state general fund and another \$2,078,607 to counties and cities within the state.

Value of the liquor department to all Montana taxpayers is apparent in the fact that since its inception, it has remitted in excess of \$229 million dollars to the general fund for operation of the state.

In addition almost 13 million dollars have been distributed to counties and cities since 1957 when they were allowed by legislative action to participate in state liquor revenue.

Despite the increase of revenue to the state, efficient operation has averted any large increase in price at the retail level.

On the other side of the picture in hard liquor consumption, Montana remains 14th lowest among the eighteen control states and 45th lowest in the nation.

Gross Sales

Montana's gross sales for the past fiscal year totaled \$35,397,108, exceeding those of the previous fiscal year by \$3,642,483. Net revenue from sales shows an increase of \$1,398,607 despite inflationary increases in operating costs, i.e., freight, utilities, salaries and employee benefits and lease rentals.

Administration

Stewardship of Montana's Liquor Control Board, transferred for administrative purposes only to the Department of Revenue in Section 82-A-108 of the Executive Reorganization Act in 1971, is delegated to a five member board, and an administrator who serves as ex-officio secretary to the board and oversees all phases of the operation of the department.

Board members meet in two day sessions once a month for the purpose of conducting hearings in connection with license matters, as well as managing any other question which may arise pertaining to the administration of the Montana Liquor Control act and the Montana beer act. At these meetings Board members decide which liquors and wines will be listed for sale within the state. They also decide which brands will be discontinued

Departmental Operation

Both central office and central warehouse are located in one building in Helena.

All accounting for the entire system is carried on in the central office, and all merchandise for the state's 149 retail outlets is handled through the Helena warehouse.

Stock records both in stores and warehouse are maintained and controlled under an inventory system requiring monthly physical inventories and regular audits. All central office records are audited periodically by the office of the Legislative Auditor.

In 1971-72 fiscal year, the accounting department adopted the expenditure accounting system used by the Department of Revenue, which was greatly superior to our former system. We intend to refine this system further to conform to the enterprise type of our operation always keeping in mind the necessity to obtain prior approval of the Legislative Auditor for any changes made. We have consolidated many claims thus saving the issuance of duplicate warrants to the same vendor. Available data processing runs have been utilized in the accounting process.

Licensing Division

During the past fiscal year, the department's Licensing Division which is headed by the assistant administrator, issued a total of 1,622 beer and liquor licenses, which included 164 on-premise beer licenses, 517 off-premise beer licenses, and 57 wholesale beer licenses.

The department initiated a programming system to accurately record changes in the quota system on a monthly basis. Requests for new licenses are increasing. To compliment this increase procedures were effected to streamline the renewal process. More control is needed and will be implemented for the investigation process.

Warehouse Operation

Outbound shipments to state stores totaled 699,003 cases.

This outbound figure includes re-pack cases which are cases made up of more than one item, for smaller outlets which cannot handle more costly merchandise in full case lots.

We attempted to mechanize warehouse stock movement to expedite the unloading and shipping operations and reduce associated costs, but with the present structure, we found this impossible. A modern warehouse facility utilizing a one level structure, and a palletized operation is necessary to progress and meet our objectives in this area.

Recommendations to the next Legislative Assembly

1. Request appropriation for the construction of a new one-level warehouse and office building, the site or which was acquired in 1969.
2. Request funds to add cash registers in 47 stores to improve cash handling.
3. Consider repealing statutory limitations on employee salaries.
4. Request legislature to raise cost of I.D. cards to applicants to cover increased cost of issuing same.

COMPARATIVE BALANCE SHEET
As of June 30, 1969 - 1970 - 1971 - 1972

Assets	1969	1970	1971	1972
Cash — Revolving Acct.....	\$ 580,404.48	\$ 794,001.16	\$ 1,387,390.31	\$ 2,641,291.20
Liquor Board Uncleared				
Deposits Acct. No. 522760.....	-----	-----	45,682.25	43,091.85
Earmarked Rev. Acct.....	319,324.64	108,205.20	313,448.33	(69,570.62)
Warehouse Adm. Bldg.				
Sinking Fund.....	-----	-----	931.60	931.60
State Treasurer.....	92,015.58	88,270.00	5,871.30	5,831.30
Petty Cash Funds.....	5,565.00	5,565.00	5,615.00	5,615.95
Change Funds Stores.....	-----	17,925.00	17,925.00	17,925.00
	\$ 997,309.70	\$ 1,013,966.36	\$ 1,776,863.79	\$ 2,645,116.28

Inventory-Merchandise

Stores.....	\$ 2,045,572.85	\$ 2,359,940.57	\$ 2,255,535.44	\$ 2,540,634.63
Warehouse	1,735,523.19	1,685,104.59	2,195,606.21	2,061,678.73
	\$ 3,781,096.04	\$ 4,045,045.16	\$ 4,451,141.65	\$ 4,602,313.36

Fixed Assets

Building	\$ 58,394.00	\$ 63,936.96	\$ 74,311.92	\$ 73,423.88
Machinery and Appliances	11,108.84	15,175.60	10,815.76	8,435.00
Furniture and Fixtures.....	13,208.73	15,029.59	7,310.48	5,603.14
	\$ 82,711.57	\$ 94,142.15	\$ 92,438.16	\$ 87,462.02

Prepaid Expenses

Federal Licenses	\$ 309.00	\$ 334.75	\$ 309.00	\$ 309.00
General Supplies.....	11,879.62	11,696.29	14,337.49	15,532.48
Sundry Office Supplies.....	2,035.16	1,926.52	2,433.98	3,323.40
Warehouse Supplies.....	2,334.36	2,532.23	1,931.99	1,643.01
Postage	1,025.80	510.84	793.10	653.96
Official Bonds	41.76	-----	1,585.52	792.68
Insurance	16,749.28	7,676.26	22,916.40	16,616.56
Due from Distillers.....	15,321.57	9,927.66	26,940.47	18,519.68
Railway Claims.....	4,143.85	8,096.18	8,828.38	2,592.01
Railway Dining Car Account.....	582.20	-----	443.13	940.48
Accounts Receivable	1,050.63	(1,961.30)	360.85	1,660.29
	\$ 4,916,590.54	\$ 5,193,893.10	\$ 6,401,323.91	\$ 7,397,475.21

COMPARATIVE BALANCE SHEET (Continued)

As of June 30, 1969 - 1970 - 1971 - 1972

LIABILITIES	1969	1970	1971	1972
Accounts Payable.....	\$ 804,007.86	\$ 530,887.62	\$ 1,436,175.61	\$ 1,827,972.64
Beer-Liquor License Clearing Account.....	4,164.04	16,218.70	45,740.25	43,091.85
Insurance Contingency.....	25,000.00	-----	-----	-----
TOTAL LIABILITIES.....	\$ 833,171.90	\$ 547,106.32	\$ 1,481,915.86	\$ 1,871,064.49
Invested in Business, July 1.....	\$ 3,754,655.02	\$ 4,083,418.64	\$ 4,646,786.78	\$ 4,919,408.05
Current Year Adjustments.....	-----	37,857.32	6,481.59	25,414.15
Net Income	10,231,748.89	12,065,915.45	13,114,634.10	15,198,939.16
	\$13,986,403.91	\$16,187,191.41	\$17,754,939.29	\$20,092,933.06
Less Distribution to State-County-City Treasurer.....	\$ 9,902,985.27	\$11,540,404.63	\$12,835,531.24	\$14,566,522.34
Invested in Business June 30.....	\$ 4,083,418.64	\$ 4,646,786.78	\$ 4,919,408.05	\$ 5,526,410.72
	\$ 4,916,590.54	\$ 5,193,893.10	\$ 6,401,323.91	\$ 7,397,475.21

RECAPITULATION OF ALL LIQUOR, LIQUOR LICENSE AND BEER REVENUE

December 24, 1933 through June 30, 1972

LIQUOR DEPARTMENT

Sales — Liquor.....	\$651,612,687.25	
Less State and County Tax.....	78,879,829.77	
Net Sales — Liquor.....	\$572,732,857.48	
Cost of Liquor Sold.....	414,617,500.91	
Profit — Liquor Sales	\$158,115,356.57	
*Sales-Permits.....	1,447,960.80	
Discounts Earned	1,067,199.88	
Other Income.....	932,024.34	
		\$161,562,541.59
Less Total Expense		55,108,007.80
Total Net Profit.....		\$106,454,533.79

LIQUOR LICENSE DEPARTMENT

Liquor Licenses	\$ 17,291,525.00	
Total Receipts.....	\$ 17,291,525.00	
Less Expense	37,517.68	
Net Profit— Liquor License Dept.		\$ 17,254,007.32

BEER DEPARTMENT

Net Receipts from State Board of Equalization for Period — Jan. 1, 1937 through Feb. 28, 1937.....	\$ 264,079.18	
Beer Licenses	13,922,000.00	
Beer Tax	18,824,348.34	
Miscellaneous Income	168.96	
Total Receipts.....	\$ 38,010,596.48	
Less Refunds — Licenses	1,665.00	
	\$ 33,008,931.48	
Less Expense.....	130,734.26	
		\$ 32,878,197.22
Less Surplus Transferred to General Fund by 1949 Law.....		5,000.00
Net Profit— Beer Department..		\$ 32,873,197.22
NET PROFIT.....		\$156,581,738.33
STATE EXCISE TAX.....		67,008,657.23
COUNTY LICENSE TAX.....		11,871,172.54
TOTAL NET Income.....		\$235,461,568.10

*Discontinued July 1, 1965 by 1965 Law.

OPERATING STATEMENT — ALL DEPARTMENTS

For the Years ended June 30, 1969 - 1970 - 1971 - 1972

MONTANA LIQUOR
CONTROL BOARD

	1968-1969	1969-1970	1970-1971	1971-1972
Gross Sales — Liquor.....	\$27,055,444.01	\$29,355,467.17	\$31,754,624.69	\$35,397,107.83
Less Cost of Liquor Sold.....	15,918,796.11	16,903,981.99	18,512,516.24	19,792,495.64
Gross Profit — Liquor.....	\$11,136,647.90	\$12,451,485.18	\$13,242,108.45	\$15,604,612.19
Discount Earned.....	1,131.41	1,197.59	3,645.72	1,922.58
Other Income	37,406.36	48,192.10	73,503.15	80,063.17
Gross Profit.....	\$11,175,185.67	\$12,500,874.87	\$13,319,257.32	\$15,686,597.94
Less Total Operating Expense.....	2,587,181.38	2,677,222.72	2,800,760.09	3,162,354.31
Net Profit — Liquor.....	\$ 8,588,004.29	\$ 9,823,652.15	\$10,518,497.23	\$12,524,243.63
Excise tax to State & Counties.....	4,509,240.67	4,892,601.33	5,292,527.75	5,899,667.41
	\$ 4,078,763.62	\$ 4,931,050.82	\$ 5,225,969.48	\$ 6,624,576.22
Liquor Licenses Issued	\$ 496,200.00	\$ 507,210.00	\$ 500,845.00	\$ 437,490.00
Beer Licenses Issued.....	448,335.00	316,545.00	468,095.00	439,800.00
Beer Tax Collected	699,209.60	1,418,508.30	1,627,196.87	1,797,405.53
NET PROFIT FROM ALL SOURCES	\$ 5,722,508.22	\$ 7,173,314.12	\$ 7,822,106.35	\$ 9,299,271.75
STATE AND COUNTY TAX	4,509,240.67	4,892,601.33	5,292,527.75	5,899,667.41
TOTAL NET INCOME.....	\$10,231,748.89	\$12,065,915.45	\$13,114,634.10	\$15,198,939.16

**NET PROFITS FROM SALES OF LIQUOR AND LIQUOR PERMITS
STATE AND COUNTY TAX, LIQUOR LICENSES, BEER LICENSES AND BEER TAX**

December 24, 1933 through June 30, 1972

Net Profits from Sales of Liquor and Liquor Permits

1934.....	\$ 722,214.57
1935.....	1,134,386.56
1936.....	1,552,477.88
1937.....	1,688,731.78
1938.....	1,374,790.88
1939.....	1,364,445.13
1940.....	1,401,235.66
1941.....	1,530,374.48
1942.....	1,994,472.61
1943.....	2,045,450.67
1944.....	1,852,609.84
1945.....	1,814,539.25
1946.....	2,901,552.04
1947.....	2,521,892.89
1948.....	2,673,560.59
*First 6 Mo. 1949.....	1,212,213.51
1949-50.....	2,473,713.59
1950-51.....	3,065,033.98
1951-52.....	2,839,874.04
1952-53.....	3,020,552.39
1953-54.....	3,117,965.90
1954-55.....	3,165,056.52
1955-56.....	3,190,883.59
1956-57.....	3,805,449.48
1957-58.....	2,237,857.71
1958-59.....	2,820,549.23
1959-60.....	2,767,427.47
1960-61.....	2,741,858.18
1961-62.....	2,873,769.93
1962-63.....	2,896,000.29
1963-64.....	2,922,799.63
1964-65.....	3,099,134.82
1965-66.....	3,335,733.93
1966-67.....	3,553,892.32
1967-68.....	3,881,672.31
1968-69.....	4,078,763.62
1969-70.....	4,931,050.82
1970-71.....	5,225,969.48
1971-72.....	6,624,576.22
	\$106,454,533.79

*For Fiscal Period — January through June 30, 1949. Established by laws of 1949.

**DISTRIBUTION OF LIQUOR PROFITS — REVENUE DERIVED FROM STATE AND COUNTY TAX
AND LIQUOR LICENSE AND BEER DEPARTMENT**

	Distribution of Profits	State Excise Tax	County License Tax	Beer Licenses and Taxes	Liquor Licenses	Total
1934	\$ 10,000.00	\$	\$	\$	\$	10,000.00
1935	1,000,000.00					1,000,000.00
1936	1,400,000.00					1,400,000.00
1937	1,405,000.00	375,425.50		524,806.91	245,450.00	2,550,682.41
1938	1,500,521.70	428,924.30		495,000.00	279,600.00	2,704,046.00
1939	1,508,979.34	479,001.80		493,000.00	299,990.00	2,780,971.14
1940	1,305,000.00	519,987.66		502,300.00	267,115.00	2,594,402.66
1941	1,400,000.00	573,999.45		516,700.00	319,865.00	2,810,564.45
1942	1,500,000.00	737,320.28		496,021.56	314,863.19	3,048,205.03
1943	1,200,000.00	781,107.43		481,487.37	356,999.13	2,819,593.93
1944	611,740.69	951,169.51		638,078.08	511,200.00	2,712,188.28
1945	650,000.00	1,034,460.57		564,966.45	387,300.00	2,636,727.02
1946	2,000,000.00	1,359,983.77		629,026.72	468,150.00	4,457,160.49
1947	2,000,000.00	1,191,560.93		763,372.32	565,600.00	4,520,533.25
1948	5,000,000.00	1,215,013.38		761,362.45	545,000.00	7,521,375.83
1949*	1,250,000.00	566,292.84		475,665.98	439,300.00	2,731,258.82
1949-50	3,500,000.00	1,148,422.33		741,727.00	520,900.00	5,911,049.33
1950-51	2,500,000.00	1,305,769.60		851,839.25	598,800.00	5,256,408.85
1951-52	2,800,000.00	1,292,680.56		861,471.70	659,400.00	5,613,552.26
1952-53	3,000,000.00	1,405,061.03		809,839.60	566,800.00	5,781,700.63
1953-54	3,250,000.00	1,371,135.29		820,015.94	559,900.00	6,001,051.23
1954-55	2,750,000.00	1,363,723.28		821,793.95	549,600.00	5,485,117.23
1955-56	3,250,000.00	1,402,694.87		829,239.30	550,500.00	6,032,434.17
1956-57	3,000,000.00	1,583,737.56		833,276.29	543,850.00	5,960,863.85
1957-58	3,000,000.00	1,328,856.30	561,875.52	827,173.03	537,450.00	6,255,354.85
1958-59	2,750,000.00	1,960,241.57	651,315.87	857,858.93	530,000.00	6,749,416.37
1959-60	2,750,000.00	2,573,515.48	643,378.87	1,032,889.41	527,100.00	7,526,883.76
1960-61	3,000,000.00	2,606,732.60	651,683.15	1,075,786.60	526,900.00	7,861,102.35
1961-62	3,500,000.00	2,683,586.70	670,896.67	1,071,684.12	517,400.00	8,443,567.49
1962-63	3,000,000.00	2,781,636.59	695,409.15	1,114,263.98	538,450.00	8,129,759.72
1963-64	2,500,000.00	2,789,153.15	697,288.29	1,123,407.48	514,500.00	7,624,348.92
1964-65	3,100,000.00	2,931,303.27	732,825.82	1,133,750.77	514,120.00	8,411,999.86
1965-66	2,600,000.00	3,111,384.86	777,846.21	1,156,713.47	529,320.00	9,175,264.54
1966-67	3,350,000.00	3,266,766.84	816,691.71	1,156,165.72	508,070.00	9,097,694.27
1967-68	3,500,000.00	3,412,745.64	853,186.41	1,197,417.54	518,770.00	9,482,119.59
1968-69	3,750,000.00	3,607,392.53	901,848.14	1,147,544.60	496,200.00	9,902,985.27
1969-70	4,405,540.00	3,914,084.94	978,516.39	1,735,053.30	507,210.00	11,540,404.63
1970-71	4,946,866.62	4,234,021.74	1,058,506.01	2,095,291.87	500,845.00	12,835,531.24
1971-72	5,992,159.40	4,719,763.08	1,179,904.33	2,237,205.53	437,490.00	14,566,522.34

\$100,935,807.72 \$ 67,008,657.23 \$ 11,871,172.54 \$ 32,873,197.22 \$ 17,254,007.32 \$229,942,842.03

Total Distribution since Inception of the Montana Liquor Control Board.....\$229,942,842.03

*For Fiscal Period — January through June 30, 1949. Established by Laws of 1949.

OPERATING STATEMENT — LIQUOR DEPARTMENT**For the Years ended June 30, 1969 - 1970 - 1971 - 1972**

LIQUOR DEPARTMENT	1968-69	1969-70	1970-71	1971-72
Liquor Sales Less Tax.....	\$22,546,203.34	\$24,462,865.84	\$26,462,096.94	\$29,497,440.42
Cost of Liquor Sold.....	15,918,796.11	16,903,981.99	18,512,516.24	19,792,495.64
Gross Profit — Liquor Sales	\$ 6,627,407.23	\$ 7,558,883.85	\$ 7,949,580.70	\$ 9,704,944.78
Discount Earned.....	1,131.41	1,197.59	3,645.72	1,922.58
Other Income.....	37,406.36	48,192.10	73,503.15	80,063.17
GROSS PROFIT	\$ 6,665,945.00	\$ 7,608,273.54	\$ 8,026,729.57	\$ 9,786,930.53
OPERATING EXPENSES				
Federal Licenses.....	\$ 309.00	\$ 283.25	\$ 334.75	\$ 309.00
Salaries & Commissions.....	1,689,943.33	1,712,489.30	1,736,208.34	1,985,668.74
Rent.....	173,569.40	188,065.19	190,944.07	195,556.53
Light-Water-Fuel.....	35,923.58	42,094.53	44,141.21	47,505.06
Telephone & Telegraph.....	13,552.60	13,030.70	15,330.64	15,162.87
General Supplies & Expense.....	71,222.84	83,370.85	92,752.54	61,381.36
Postage.....	10,216.16	10,532.81	12,225.42	15,885.76
Freight & Drayage.....	224,979.64	242,999.99	291,007.65	332,174.57
Travel Expense.....	39,381.12	32,961.09	29,197.68	28,451.58
Official Bonds.....	192.04	187.86	792.84	792.84
Insurance.....	9,192.25	8,754.91	9,807.56	8,901.84
Insurance Contingency.....	881.36	1,512.89	3,492.36	687.59
Industrial Accident Insurance.....	21,908.70	30,129.46	29,455.27	39,663.28
Professional Fees.....	18,438.00	23,174.90	58,865.05	111,363.86
Repairs & Depreciation.....	34,843.73	20,299.57	30,417.87	30,159.89
Breakage & Shortage.....	5,528.31	3,876.22	4,355.73	5,871.46
Employee Benefits.....	149,391.09	162,310.92	170,801.87	209,220.51
Store Audit & Examiner's Fee.....	45,664.73	59,673.28	39,007.74	32,024.07
Machine Rentals.....	42,043.50	41,475.00	41,621.50	41,573.50
TOTAL OPERATING EXPENSE.....	\$ 2,587,181.38	\$ 2,677,222.72	\$ 2,800,760.09	\$ 3,162,354.31
NET PROFIT — LIQUOR DEPT.	\$ 4,078,763.62	\$ 4,931,050.82	\$ 5,225,969.48	\$ 6,624,576.22
State Excise Tax.....	3,607,392.53	3,914,084.94	4,234,021.74	4,719,763.08
County License Tax.....	901,848.14	978,516.39	1,058,506.01	1,179,904.33
TOTAL NET INCOME				
LIQUOR DEPARTMENT.....	\$ 8,588,004.29	\$ 9,823,652.15	\$10,518,497.23	\$12,524,243.63

OPERATING STATEMENT — BEER DEPARTMENT**For the Years ended June 30, 1969 - 1970 - 1971 - 1972**

RECEIPTS	1968-1969	1969-1970	1970-1971	1971-1972
Beer Licenses Issued.....	\$ 448,335.00	\$ 316,545.00	\$ 468,095.00	\$ 439,800.00
Beer Taxes.....	699,209.60	1,418,508.30	1,627,196.87	1,797,405.53
Gross Receipts.....	\$1,147,544.60	\$1,735,053.30	\$2,095,291.87	\$2,237,205.53
Net Receipts for Distribution	\$1,147,544.60	\$1,735,053.30	\$2,095,291.87	\$2,237,205.53
Less Distribution by State Treasurer.....	\$1,147,544.60	\$1,735,053.30	\$2,095,291.87	\$2,237,205.53

OPERATING STATEMENT — LIQUOR LICENSE DEPARTMENT**For the Years ended June 30, 1969 - 1970 - 1971 - 1972**

RECEIPTS	1968-1969	1969-1970	1970-1971	1971-1972
Liquor Licenses Issued.....	\$ 496,200.00	\$ 507,210.00	\$ 500,845.00	\$ 437,490.00
Net Receipts for Distribution	\$ 496,200.00	\$ 507,210.00	\$ 500,845.00	\$ 437,490.00
Less Distribution by State Treasurer.....	\$ 496,200.00	\$ 507,210.00	\$ 500,845.00	\$ 437,490.00

TAXES PAID BY MONTANA BREWERS AND WHOLESALE BEER DEALERS

	1968-1969	1969-1970	1970-1971	1971-1972	Total
Great Falls Breweries, Inc.....	\$ 42,304.77	-0-	-0-	-0-	\$ 42,304.77
Total.....	\$ 42,304.77	-0-	-0-	-0-	\$ 42,304.77
Wholesale Beer Dealers	\$ 656,904.83	\$1,418,508.30	\$1,627,196.87	\$1,797,405.53	\$5,500,015.53
TOTAL.....	\$ 699,209.60	\$1,418,508.30	\$1,627,196.87	\$1,797,405.53	\$5,542,320.30

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1, through June 30th, 1971 and 1972

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1971	Absarokee	167	49,407.20	29,082.17	7,865.37	12,459.66
1972	Absarokee	167	59,202.00	33,537.72	9,205.07	16,459.21
1971	Alberton	138	37,736.40	22,228.12	8,072.38	7,435.90
1972	Alberton	138	41,105.85	23,392.60	7,688.42	10,024.83
1971	Alzada	159	18,115.15	10,744.89	3,316.82	4,053.44
1972	Alzada	159	16,602.65	9,514.49	2,693.73	4,394.43
1971	Anaconda	14	720,202.15	423,209.99	60,514.50	236,477.66
1972	Anaconda	14	732,358.90	413,386.16	65,452.36	253,520.38
1971	Arlee	84	27,954.90	15,429.09	7,416.66	5,109.15
1972	Arlee	84	30,005.80	15,882.05	6,588.91	7,534.84
1971	Ashland	88	82,954.20	44,027.27	9,452.24	29,474.69
1972	Ashland	88	96,598.95	49,049.13	10,229.03	37,320.79
1971	Augusta	81	35,106.80	20,652.01	7,136.14	7,318.65
1972	Augusta	81	35,832.30	20,330.23	7,958.49	7,543.58
1971	Baker	42	141,713.50	83,896.02	11,697.37	46,120.11
1972	Baker	42	141,785.90	80,376.17	13,719.64	47,690.09
1971	Belgrade	76	76,253.40	44,795.51	8,950.29	22,507.60
1972	Belgrade	76	91,038.50	51,414.02	10,633.84	28,990.64
1971	Belt	63	50,922.55	29,998.57	8,128.08	12,795.90
1972	Belt	63	52,269.60	29,528.74	9,191.44	13,549.42
1971	Big Fork	179	108,872.15	63,667.67	10,826.32	34,378.16
1972	Big Fork	179	121,499.85	68,663.95	11,824.44	41,011.46
1971	Big Sandy	97	80,210.45	47,704.56	10,189.08	22,316.81
1972	Big Sandy	97	78,732.35	44,952.96	11,142.46	22,636.93
1971	Big Timber	17	172,152.80	101,462.69	15,082.95	55,607.16
1972	Big Timber	17	186,873.00	105,834.40	17,133.96	63,904.64
1971	Billings	3	1,011,587.35	589,557.05	87,376.43	334,653.87
1972	Billings	3	1,191,607.50	665,700.49	99,480.62	426,426.39
1971	Billings	4	2,202,634.80	1,279,760.81	140,801.64	782,072.35
1972	Billings	4	2,319,364.30	1,293,391.58	153,428.72	872,544.00
1971	Billings	5	524,361.40	305,957.50	50,388.64	168,015.26
1972	Billings	5	614,981.65	342,810.43	62,655.75	209,515.47
1971	Birney	94	26,878.25	14,159.08	5,022.91	7,696.26
1972	Birney	94	32,923.65	17,117.65	5,813.90	9,992.10
1971	Boulder	56	88,006.85	51,788.83	8,916.89	27,301.13
1972	Boulder	56	101,860.85	57,396.88	10,685.79	33,778.18
1971	Bozeman	9	982,671.00	568,913.18	66,172.81	347,585.01
1972	Bozeman	9	1,149,592.80	637,311.51	75,168.13	437,113.16
1971	Brady	153	26,570.15	15,733.01	3,708.09	7,129.05
1972	Brady	153	29,459.10	16,740.96	6,146.45	6,571.69
1971	Broadus	40	71,179.00	42,015.86	8,388.75	20,774.39
1972	Broadus	40	76,895.85	43,308.18	9,955.70	23,631.97
1971	Browning	189	394,547.30	218,119.37	34,918.41	141,509.52
1972	Browning	189	441,420.75	228,251.41	39,277.89	173,891.45
1971	Butte	2	955,004.95	557,330.00	84,957.13	312,717.82
1972	Butte	2	1,006,729.60	562,580.50	95,712.57	348,436.53

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1971 and 1972

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1971	Butte.....	116	1,237,968.60	724,494.95	97,606.11	415,867.54
1972	Butte.....	116	1,302,120.51	731,690.92	107,140.34	463,289.25
1971	Cascade	79	59,814.15	35,366.93	8,171.03	16,276.19
1972	Cascade	79	71,492.00	40,676.44	9,175.66	21,639.90
1971	Chester.....	35	83,550.30	49,371.48	9,006.50	25,172.32
1972	Chester.....	35	89,626.95	50,752.42	10,555.76	28,318.77
1971	Chinook	28	153,549.85	89,498.17	14,045.24	50,006.44
1972	Chinook	28	155,349.80	86,784.93	14,779.35	53,785.52
1971	Choteau.....	34	90,219.30	52,675.52	10,012.46	27,531.32
1972	Choteau.....	34	101,452.00	56,914.06	11,530.02	33,007.92
1971	Circle	47	73,713.20	43,546.03	8,960.76	21,206.41
1972	Circle	47	81,982.95	46,394.52	10,074.20	25,514.23
1971	Columbia Falls	73	192,035.95	112,933.04	21,386.43	57,716.48
1972	Columbia Falls	73	214,536.80	120,578.63	23,777.51	70,180.66
1971	Columbus	16	114,243.15	67,425.49	11,047.98	35,769.68
1972	Columbus	16	117,226.05	66,508.68	12,087.49	38,629.88
1971	Conrad	33	243,838.25	143,369.16	23,199.34	77,269.75
1972	Conrad	33	270,869.30	152,728.69	26,120.96	92,019.65
1971	Cooke City	146	10,692.55	6,210.13	1,506.65	2,975.77
1972	Cooke City	146	20,576.20	11,782.67	2,646.87	6,146.66
1971	Culbertson.....	89	72,875.80	42,730.78	8,806.95	21,238.07
1972	Culbertson.....	89	86,950.15	49,467.98	10,039.13	27,443.04
1971	Cut Bank	45	327,318.30	191,205.84	27,406.03	108,706.43
1972	Cut Bank	45	367,039.00	204,272.14	30,539.98	132,226.88
1971	Darby	85	40,480.20	23,755.08	7,405.92	9,319.20
1972	Darby	85	48,937.60	27,572.72	9,037.03	12,327.85
1971	Deer Lodge.....	11	232,354.05	137,550.95	21,374.14	73,428.96
1972	Deer Lodge.....	11	250,746.40	142,491.30	23,907.70	84,347.40
1971	Denton	135	20,709.40	12,212.82	3,259.39	5,237.19
1972	Denton	135	24,241.15	13,812.54	1,819.68	8,608.93
1971	Dillon.....	32	378,993.45	220,451.26	26,827.33	131,714.86
1972	Dillon.....	32	402,917.60	225,565.53	29,138.26	148,213.81
1971	Drummond	68	51,942.65	30,570.38	8,339.42	13,032.85
1972	Drummond	68	57,773.70	32,905.59	9,377.22	15,490.89
1971	Dupuyer.....	131	37,469.60	20,304.05	4,697.62	12,467.93
1972	Dupuyer.....	131	30,817.70	15,717.42	7,031.86	8,068.42
1971	Dutton.....	113	45,322.70	26,554.30	7,191.49	11,576.91
1972	Dutton.....	113	51,480.50	29,106.63	8,676.20	13,697.67
1971	East Helena	83	137,858.90	81,784.20	12,299.91	43,774.79
1972	East Helena	83	148,642.50	84,631.38	14,288.16	49,722.96
1971	Ekalaka	41	34,202.50	20,347.99	7,580.14	6,274.37
1972	Ekalaka	41	39,895.85	22,665.75	7,885.42	9,344.68
1971	Elliston	187	23,530.55	13,913.57	5,071.08	4,545.90
1972	Elliston	187	27,922.00	15,985.63	4,535.29	7,401.08
1971	Ennis.....	60	90,977.25	53,431.62	10,469.99	27,075.64
1972	Ennis.....	60	105,529.35	60,058.45	11,276.40	34,194.50

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1971 and 1972

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1971	Eureka.....	69	142,562.60	83,940.86	12,682.41	45,939.33
1972	Eureka.....	69	162,648.90	92,171.35	14,631.72	55,845.83
1971	Evergreen.....	67	116,351.45	67,981.46	10,072.38	38,297.61
1972	Evergreen.....	67	131,826.10	74,441.68	11,195.81	46,188.61
1971	Fairfield.....	130	65,116.70	38,181.58	8,461.53	18,473.59
1972	Fairfield.....	130	80,634.95	45,475.59	9,672.38	25,486.98
1971	Fairview.....	120	25,887.30	15,237.62	5,634.47	5,015.21
1972	Fairview.....	120	31,386.30	17,796.84	6,125.77	7,463.69
1971	Flaxville.....	155	17,752.30	10,454.61	2,725.21	4,572.48
1972	Flaxville.....	155	16,984.35	9,663.98	2,678.36	4,642.01
1971	Forsyth.....	23	192,336.45	111,171.20	14,333.03	66,832.22
1972	Forsyth.....	23	214,164.00	119,515.38	16,574.21	78,074.41
1971	Fort Benton.....	31	110,623.60	65,369.58	10,935.55	34,318.47
1972	Fort Benton.....	31	123,955.15	70,181.48	11,615.90	42,157.77
1971	Froid	92	23,853.35	14,120.32	3,628.37	6,104.66
1972	Froid	92	27,803.60	15,724.14	4,489.65	7,589.81
1971	Fromberg.....	91	72,050.40	42,412.76	8,429.75	21,207.89
1972	Fromberg.....	91	74,596.35	41,917.70	9,045.92	23,632.73
1971	Gardiner.....	58	60,279.00	34,973.80	8,746.43	16,558.77
1972	Gardiner.....	58	75,892.90	42,818.45	10,790.89	22,283.56
1971	Geraldine.....	125	19,952.95	11,786.14	3,200.72	4,966.09
1972	Geraldine.....	125	19,608.55	11,051.52	3,089.31	5,467.72
1971	Geyser.....	156	17,923.40	10,522.04	2,697.72	4,703.64
1972	Geyser.....	156	16,408.00	9,233.57	2,317.90	4,856.53
1971	Glasgow	24	325,177.65	191,029.38	27,099.45	107,048.82
1972	Glasgow	24	351,341.35	197,291.48	28,313.68	125,736.19
1971	Glendive	21	366,980.10	215,931.15	27,209.49	123,839.46
1972	Glendive	21	404,480.80	227,572.74	29,577.50	147,330.56
1971	Great Falls	139	1,287,806.70	746,386.34	96,391.01	445,029.35
1972	Great Falls	139	1,399,810.95	775,921.83	104,143.19	519,745.93
1971	Great Falls.....	140	1,295,574.55	749,589.05	98,012.11	447,973.39
1972	Great Falls.....	140	1,406,225.00	776,871.71	101,863.35	527,489.94
1971	Great Falls.....	141	971,678.00	568,122.33	78,917.12	324,638.55
1972	Great Falls.....	141	1,145,333.00	641,737.69	94,064.22	409,531.09
1971	Hamilton.....	18	284,137.05	165,048.74	28,059.02	91,029.29
1972	Hamilton.....	18	343,428.35	191,243.26	32,053.76	120,131.33
1971	Hardin.....	37	330,326.40	185,197.68	24,788.78	120,339.94
1972	Hardin.....	37	358,540.80	193,205.87	28,663.65	136,671.28
1971	Harlem.....	98	121,020.45	67,956.38	11,745.58	41,318.49
1972	Harlem.....	98	132,501.35	71,827.16	12,792.59	47,881.60
1971	Harlowton.....	38	110,523.30	65,364.83	10,598.93	34,559.54
1972	Harlowton.....	38	135,676.25	77,051.83	12,149.93	46,474.49
1971	Havre	26	704,164.80	411,739.82	51,809.01	240,615.97
1972	Havre	26	773,118.90	432,634.41	55,932.14	284,552.35
1971	Helena	1	1,760,111.75	1,028,947.05	112,578.99	618,585.71
1972	Helena	1	1,937,411.80	1,088,833.85	124,181.71	724,396.24

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1971 and 1972

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1971	Highwood.....	166	18,418.45	10,940.02	2,865.09	4,613.34
1972	Highwood.....	166	18,003.55	10,260.38	2,816.28	4,926.89
1971	Hingham.....	123	54,016.80	31,642.09	8,000.16	14,374.55
1972	Hingham.....	123	56,727.30	32,117.26	8,984.00	15,626.04
1971	Hinsdale.....	180	12,475.10	7,366.23	2,385.15	2,723.72
1972	Hinsdale.....	180	14,245.20	8,009.78	2,679.91	3,555.51
1971	Hobson.....	161	39,648.70	23,544.92	8,307.62	7,796.16
1972	Hobson.....	161	43,971.05	25,213.36	8,176.08	10,581.61
1971	Hot Springs.....	61	48,535.00	28,386.89	8,285.43	11,862.68
1972	Hot Springs.....	61	65,803.95	37,304.14	9,997.63	18,502.18
1971	Hysham.....	10	26,841.20	15,923.85	3,983.99	6,933.36
1972	Hysham.....	10	30,625.60	17,418.94	7,282.32	5,924.34
1971	Jackson.....	188	19,060.55	11,208.13	2,955.38	4,897.04
1972	Jackson.....	188	18,108.65	10,335.64	2,785.81	4,987.20
1971	Jordan.....	46	46,919.70	27,694.39	7,264.96	11,960.35
1972	Jordan.....	46	50,708.95	28,535.73	8,112.63	14,060.59
1971	Kalispell.....	12	905,331.00	529,236.45	74,362.08	301,732.47
1972	Kalispell.....	12	1,050,952.55	590,184.52	84,311.56	376,456.47
1971	Kevin.....	111	26,546.30	15,766.33	3,926.27	6,853.70
1972	Kevin.....	111	27,146.25	15,512.53	5,500.33	6,133.39
1971	Laurel.....	65	232,151.80	136,475.10	20,610.50	75,066.20
1972	Laurel.....	65	259,113.75	145,887.97	24,612.50	88,613.28
1971	Lewistown.....	15	388,898.10	229,042.32	33,594.86	126,260.92
1972	Lewistown.....	15	407,075.05	230,503.57	36,045.60	140,525.88
1971	Libby.....	6	420,592.85	247,523.66	35,890.73	137,178.46
1972	Libby.....	6	537,877.90	304,559.49	42,440.75	190,877.66
1971	Lima.....	82	31,963.20	18,856.08	6,909.87	6,197.25
1972	Lima.....	82	36,670.95	20,716.72	7,648.77	8,305.46
1971	Lincoln.....	112	73,561.70	43,345.93	9,326.43	20,889.34
1972	Lincoln.....	112	83,697.65	47,770.24	10,464.33	25,463.08
1971	Livingston.....	8	484,756.60	282,654.31	41,160.06	160,942.23
1972	Livingston.....	8	535,155.60	300,843.91	45,673.67	188,638.02
1971	Malmstrom Air Base.....	175	255,924.65	148,496.70	20,734.59	86,693.36
1972	Malmstrom Air Base.....	175	273,100.85	152,390.53	38,234.16	82,476.16
1971	Malta.....	22	169,720.95	99,950.47	14,790.34	54,980.14
1972	Malta.....	22	186,121.10	105,178.65	18,049.90	62,892.55
1971	Manhattan.....	121	34,064.35	20,064.60	6,936.90	7,062.85
1972	Manhattan.....	121	36,896.00	20,736.67	7,853.65	8,305.68
1971	Martinsdale.....	66	19,229.35	11,393.50	2,812.96	5,022.89
1972	Martinsdale.....	66	20,678.30	11,829.74	3,271.33	5,577.23
1971	Martin City.....	62	92,138.75	53,724.15	9,857.58	28,557.02
1972	Martin City.....	62	120,008.60	67,824.26	11,952.58	40,231.76
1971	Medicine Lake.....	90	24,583.10	14,271.08	3,460.58	6,851.44
1972	Medicine Lake.....	90	24,260.50	13,555.77	3,733.20	6,971.53
1971	Melstone.....	136	13,351.60	7,899.76	2,226.19	3,225.65
1972	Melstone.....	136	23,100.80	13,276.23	3,333.51	6,491.06

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1971 and 1972

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1971	Miles City	13	565,180.75	332,177.71	44,914.39	188,088.65
1972	Miles City	13	629,067.60	354,451.96	49,325.01	225,290.63
1971	Missoula.....	170	1,219,966.75	702,960.63	95,865.71	421,140.41
1972	Missoula.....	170	1,395,778.25	769,636.66	107,264.57	518,877.02
1971	Missoula.....	171	1,465,895.80	855,268.34	108,561.01	502,066.45
1972	Missoula.....	171	1,729,304.30	965,539.07	118,069.46	645,695.77
1971	Nashua	95	41,747.90	24,507.92	6,984.14	10,255.84
1972	Nashua	95	45,429.10	25,432.84	7,981.59	12,014.67
1971	Neihart.....	154	28,765.50	16,768.32	5,814.50	6,182.68
1972	Neihart.....	154	32,229.05	18,032.00	6,240.29	7,956.76
1971	Noxon.....	129	41,049.35	24,118.60	6,342.83	10,587.92
1972	Noxon.....	129	49,608.05	28,057.84	8,456.67	13,093.54
1971	Opheim.....	152	34,293.10	20,321.33	6,749.16	7,222.61
1972	Opheim.....	152	38,198.90	21,790.68	7,293.73	9,114.49
1971	Ovando.....	57	30,919.30	18,237.37	5,738.49	6,943.44
1972	Ovando.....	57	24,742.10	14,087.98	6,560.60	4,093.52
1971	Paradise	184	66,245.20	39,137.02	7,755.87	19,352.31
1972	Paradise	184	84,831.40	48,350.79	10,273.64	26,206.97
1971	Philipsburg.....	25	69,730.05	40,851.75	8,805.21	20,073.09
1972	Philipsburg.....	25	78,562.70	44,470.60	9,954.16	24,137.94
1971	Plains	108	66,278.10	39,356.55	8,889.73	18,031.82
1972	Plains	108	68,383.65	39,015.03	9,454.67	19,913.95
1971	Plentywood.....	53	214,708.05	126,292.41	22,883.27	65,532.37
1972	Plentywood.....	53	235,077.25	133,196.20	25,059.52	76,821.53
1971	Polson	54	291,285.60	169,903.80	25,556.57	95,825.23
1972	Polson	54	373,161.35	210,301.15	29,943.75	132,916.45
1971	Poplar.....	100	151,608.80	80,465.58	13,764.30	57,378.92
1972	Poplar.....	100	168,340.05	84,487.23	15,465.90	68,386.92
1971	Red Lodge	27	228,988.40	134,034.42	20,988.31	73,965.67
1972	Red Lodge	27	264,225.55	148,689.40	24,925.67	90,610.48
1971	Richey	96	13,566.45	7,987.58	2,379.75	3,199.12
1972	Richey	96	12,849.90	7,238.18	2,048.05	3,563.67
1971	Ronan.....	101	157,115.25	92,636.03	16,773.99	47,705.23
1972	Ronan.....	101	168,231.05	95,417.77	16,894.18	55,919.10
1971	Roundup	44	134,760.40	79,107.93	12,077.11	43,575.36
1972	Roundup	44	171,386.55	96,700.31	14,249.73	60,436.51
1971	Roy	158	12,519.70	7,389.37	1,997.56	3,132.77
1972	Roy	158	12,480.40	7,105.57	1,990.04	3,384.79
1971	Ryegate	48	44,756.55	26,572.37	6,763.22	11,420.96
1972	Ryegate	48	32,668.70	18,717.63	7,267.82	6,683.25
1971	Saco.....	103	27,647.05	16,456.84	5,886.61	5,303.60
1972	Saco.....	103	33,312.70	19,045.15	7,062.91	7,204.64
1971	St. Ignatius.....	74	79,809.25	45,578.49	9,995.57	24,235.19
1972	St. Ignatius.....	74	105,031.65	57,935.90	12,137.84	34,957.91
1971	St. Regis	185	65,558.30	38,591.94	7,516.51	19,449.85
1972	St. Regis	185	78,871.00	45,000.12	12,158.17	21,712.71

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1971 and 1972

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1971	Scobey.....	51	102,158.10	60,151.81	11,123.33	30,882.96
1972	Scobey.....	51	107,672.80	61,031.58	12,292.68	34,348.54
1971	Seeley Lake	122	50,942.25	29,767.64	7,598.83	13,575.78
1972	Seeley Lake	122	61,257.45	34,586.56	9,465.61	17,205.28
1971	Shelby	29	249,363.70	146,407.69	23,689.21	79,266.80
1972	Shelby	29	251,147.90	141,384.31	25,636.25	84,127.34
1971	Sheridan.....	105	53,809.20	31,702.10	8,380.32	13,726.78
1972	Sheridan.....	105	57,872.85	32,809.63	9,317.70	15,745.52
1971	Sidney.....	50	348,604.80	206,811.78	26,991.71	114,801.31
1972	Sidney.....	50	384,844.10	218,228.99	29,998.06	136,617.05
1971	Stanford.....	43	49,897.30	29,140.22	7,133.59	13,623.49
1972	Stanford.....	43	53,431.30	30,014.32	8,563.52	14,853.46
1971	Stevensville	115	48,382.75	28,283.74	6,616.48	13,482.53
1972	Stevensville	115	57,004.00	31,982.39	7,689.79	17,331.82
1971	Stockett	99	31,950.20	18,602.20	5,073.93	8,274.07
1972	Stockett	99	35,110.55	19,614.06	6,697.67	8,798.82
1971	Sunburst.....	126	29,150.25	17,106.47	5,750.43	6,293.35
1972	Sunburst.....	126	27,213.60	15,372.27	6,617.65	5,223.68
1971	Superior	30	74,939.75	43,686.34	9,403.92	21,849.49
1972	Superior	30	97,742.25	54,956.22	10,888.88	31,897.15
1971	Sweetgrass.....	80	28,551.25	16,731.01	6,993.14	4,827.10
1972	Sweetgrass.....	80	27,463.50	15,500.38	7,160.14	4,802.98
1971	Terry	20	55,946.20	33,046.12	7,901.19	14,998.89
1972	Terry	20	57,025.50	32,125.57	8,858.68	16,041.25
1971	Thompson Falls.....	7	101,471.25	59,840.58	10,182.75	31,447.92
1972	Thompson Falls.....	7	121,592.65	68,550.02	11,554.09	41,488.54
1971	Three Forks	72	75,472.50	44,575.97	8,516.18	22,380.35
1972	Three Forks	72	92,100.75	52,158.95	10,930.20	29,011.60
1971	Townsend	49	100,926.25	59,560.91	10,324.60	31,040.74
1972	Townsend	49	112,585.25	63,990.71	11,703.84	36,890.70
1971	Troy	70	111,674.10	65,060.76	10,947.73	35,665.61
1972	Troy	70	137,374.95	77,173.54	12,418.19	47,783.22
1971	Turner.....	157	13,593.80	7,600.92	2,212.62	3,780.26
1972	Turner.....	157	12,627.10	6,782.33	2,005.26	3,839.51
1971	Twin Bridges.....	77	55,575.10	32,696.25	7,239.84	15,639.01
1972	Twin Bridges.....	77	55,271.35	31,358.08	8,165.45	15,747.82
1971	Valier.....	78	48,674.50	28,601.59	8,410.14	11,662.77
1972	Valier.....	78	57,383.60	32,023.31	9,884.33	15,475.96
1971	Victor.....	172	69,457.30	40,425.96	7,480.07	21,551.27
1972	Victor.....	172	91,801.60	51,779.55	8,848.19	31,173.86
1971	Virginia City	55	22,497.95	13,123.55	3,677.81	5,696.59
1972	Virginia City	55	24,024.80	13,618.19	3,635.91	6,770.70
1971	Walkerville	137	246,164.75	145,034.81	23,576.63	77,553.31
1972	Walkerville	137	262,503.15	148,309.54	25,822.00	88,371.61
1971	Westby	93	22,959.95	13,441.73	3,459.49	6,058.73
1972	Westby	93	22,628.25	12,710.82	3,390.10	6,527.33

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1971 and 1972

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1971	West Yellowstone.....	59	223,307.35	129,325.78	17,501.91	76,479.66
1972	West Yellowstone.....	59	258,559.40	145,424.16	24,673.06	88,462.18
1971	Whitefish	64	321,239.05	187,586.40	25,174.87	108,477.78
1972	Whitefish	64	384,951.10	215,952.15	28,640.85	140,358.10
1971	Whitehall.....	104	90,118.35	53,055.96	9,600.21	27,462.18
1972	Whitehall.....	104	88,572.15	50,044.08	10,229.05	28,299.02
1971	White Sulphur Springs...	36	85,670.55	49,765.26	10,084.64	25,820.65
1972	White Sulphur Springs...	36	92,720.95	52,126.61	11,156.35	29,437.99
1971	Wibaux.....	19	48,714.75	28,548.84	7,524.44	12,641.47
1972	Wibaux.....	19	55,542.20	31,316.98	8,407.93	15,817.29
1971	Wilsall.....	117	25,386.50	14,941.25	5,765.10	4,680.15
1972	Wilsall.....	117	25,183.80	14,324.77	6,520.81	4,338.22
1971	Winifred.....	160	12,490.20	7,346.38	1,816.51	3,327.31
1972	Winifred.....	160	19,104.80	10,852.19	2,604.79	5,647.82
1971	Winnett	39	17,429.35	10,387.61	5,466.32	1,575.42
1972	Winnett	39	24,497.35	13,939.20	6,139.29	4,418.86
1971	Wisdom.....	71	42,959.65	25,302.67	6,560.43	11,096.55
1972	Wisdom.....	71	40,358.30	23,060.23	7,441.04	9,857.03
1971	Wolf Point.....	52	240,503.15	138,166.29	23,410.18	78,926.68
1972	Wolf Point.....	52	270,159.25	146,907.72	25,339.63	97,911.90
1971	Worden	118	64,765.25	38,384.52	7,791.14	18,589.59
1972	Worden	118	74,023.05	42,037.70	9,010.08	22,975.27
1971	"A" Stores.....		528.70	360.30	-0-	168.40
1972	"A" Stores.....		877.70	731.24	-0-	146.46
1971	Dining Car & Airlines...		37,329.64	22,413.86	-0-	14,915.78
1972	Dining Car & Airlines...		22,411.72	13,330.46	-0-	9,081.26
1971	Total		31,754,624.69	18,512,516.24	2,800,760.09	10,441,348.36
	Discount Earned					3,645.72
	Other Income					73,503.15
						10,518,497.23
1972	Total		35,397,107.83	19,792,495.64	3,158,936.88	12,445,675.31
	Discount Earned					1,922.58
	Other Income					80,063.17
						12,527,661.06

SALES AND POPULATION BY COUNTIES

July 1, 1971 through June 30, 1972

County	Store No.	City	Population By County 1970 Census	Gross Sales	Percent of Total Sales
Beaverhead.....	32	Dillon.....		\$ 402,917.60	
	71	Wisdom.....		40,358.30	
	82	Lima.....		36,670.95	
	188	Jackson.....		18,108.65	
			8,187	\$ 498,055.50	1.40
Big Horn.....	37	Hardin.....		\$ 358,540.80	
			10,057	\$ 358,540.80	1.01
Blaine.....	28	Chinook.....		\$ 155,349.80	
	98	Harlem.....		132,501.35	
	157	Turner.....		12,627.10	
			6,727	\$ 300,478.25	.85
Broadwater.....	49	Townsend.....		\$ 112,585.25	
			2,526	\$ 112,585.25	.32
Carbon.....	27	Red Lodge.....		\$ 264,225.55	
	91	Fromberg.....		74,596.35	
			7,080	\$ 338,821.90	.96
Carter.....	41	Ekalaka.....		\$ 39,895.85	
	159	Alzada.....		16,602.65	
			1,956	\$ 56,498.50	.16
Cascade.....	140	Great Falls.....		\$ 1,406,225.00	
	139	Great Falls.....		1,399,810.95	
	141	Great Falls.....		1,145,333.00	
	175	Malmstrom AFB.....		273,100.85	
	79	Cascade.....		71,492.00	
	63	Belt.....		52,269.60	
	99	Stockett.....		35,110.55	
	154	Neihart.....		32,229.05	
			81,804	\$ 4,415,571.00	12.47
Chouteau.....	31	Fort Benton.....		\$ 123,955.15	
	97	Big Sandy.....		78,732.35	
	125	Geraldine.....		19,608.55	
	166	Highwood.....		18,003.55	
			6,473	\$ 240,299.60	.68
Custer.....	13	Miles City.....		\$ 629,067.60	
			12,174	\$ 629,067.60	1.78
Daniels.....	51	Seobey.....		\$ 107,672.80	
	155	Flaxville.....		16,984.35	
			3,083	\$ 124,657.15	.35
Dawson.....	21	Glendive.....		\$ 404,480.80	
	96	Richey.....		12,849.90	
			11,269	\$ 417,330.70	1.18

SALES AND POPULATION BY COUNTIES (Continued)

July 1, 1971 through June 30, 1972

County	Store No.	City	Population By County 1970 Census	Gross Sales	Percent of Total Sales
Deer Lodge	14	Anaconda		\$ 732,358.90	
			15,652	\$ 732,358.90	2.07
Fallon.....	42	Baker		\$ 141,785.90	
			4,050	\$ 141,785.90	.40
Fergus.....	15	Lewistown		\$ 407,075.05	
	135	Denton		24,241.15	
	160	Winifred		19,104.80	
	158	Roy		12,480.40	
			12,611	\$ 462,901.40	1.31
Flathead.....	12	Kalispell		\$ 1,050,952.55	
	64	Whitefish.....		384,951.10	
	73	Columbia Falls		214,536.80	
	67	Evergreen		131,826.10	
	179	Big Fork		121,499.85	
	62	Martin City.....		120,008.60	
			39,460	\$ 2,023,775.00	5.72
Gallatin	9	Bozeman		\$ 1,149,592.80	
	59	W. Yellowstone		258,559.40	
	72	Three Forks		92,100.75	
	76	Belgrade		91,038.50	
	121	Manhattan		36,896.00	
			32,505	\$ 1,628,187.45	4.60
Garfield.....	46	Jordan.....		\$ 50,708.95	
			1,796	\$ 50,708.95	.14
Glacier	189	Browning		\$ 441,420.75	
	45	Cut Bank		367,039.00	
			10,783	\$ 808,459.75	2.28
Golden Valley	48	Ryegate		\$ 32,668.70	
			931	\$ 32,668.70	.09
Granite.....	25	Philipsburg		\$ 78,562.70	
	68	Drummond		57,773.70	
			2,737	\$ 136,336.40	.38
Hill.....	26	Havre.....		\$ 773,118.90	
	123	Hingham		56,727.30	
			17,358	\$ 829,846.20	2.34

SALES AND POPULATION BY COUNTIES (Continued)

July 1, 1971 through June 30, 1972

County	Store No.	City	Population By County 1970 Census	Gross Sales	Percent of Total Sales
Jefferson	56	Boulder		\$ 101,860.85	
	104	Whitehall		88,572.15	
			5,238	\$ 190,433.00	.53
Judith Basin	43	Stanford		\$ 53,431.30	
	161	Hobson		43,971.05	
	156	Geyser		16,408.00	
			2,667	\$ 113,810.35	.32
Lake	54	Polson		\$ 373,161.35	
	101	Ronan		168,231.05	
	74	St. Ignatius		105,031.65	
	84	Arlee		30,005.80	
			14,445	\$ 676,429.85	1.91
Lewis & Clark	1	Helena		\$ 1,937,411.80	
	83	East Helena		148,642.50	
	112	Lincoln		83,697.65	
	81	Augusta		35,832.30	
	198	D Car & Airlines		22,411.72	
	199	A Store		877.70	
			33,281	\$ 2,228,873.67	6.30
Liberty	35	Chester		\$ 89,626.95	
			2,359	\$ 89,626.95	.25
Lincoln	6	Libby		\$ 537,877.90	
	69	Eureka		162,648.90	
	70	Troy		137,374.95	
			18,063	\$ 837,901.75	2.37
Madison	60	Ennis		\$ 105,529.35	
	105	Sheridan		57,872.85	
	77	Twin Bridges		55,271.35	
	55	Virginia City		24,024.80	
			5,014	\$ 242,698.35	.69
McCone	47	Circle		\$ 81,982.95	
			2,875	\$ 81,982.95	.23
Meagher	36	White Sulphur Springs		\$ 92,720.95	
	66	Martinsdale		20,678.30	
			2,122	\$ 113,399.25	.32

SALES AND POPULATION BY COUNTIES (Continued)

July 1, 1971 through June 30, 1972

County	Store No.	City	Population By County 1970 Census	Gross Sales	Percent of Total Sales
Mineral	30	Superior		\$ 97,742.25	
	185	St. Regis		78,871.00	
	138	Alberton		41,105.85	
			2,958	\$ 217,719.10	.62
Missoula	171	Missoula		\$ 1,729,304.30	
	170	Missoula		1,395,778.25	
	122	Seeley Lake		61,257.45	
			58,263	\$ 3,186,340.00	9.00
Musselshell	44	Roundup		\$ 171,386.55	
	136	Melstone		23,100.80	
			3,734	\$ 194,487.35	.55
Park	8	Livingston		\$ 535,155.60	
	58	Gardiner		75,892.90	
	117	Wilsall		25,183.80	
	146	Cooke City		20,576.20	
			11,197	\$ 656,808.50	1.86
Petroleum	39	Winnett		\$ 24,497.35	
			675	\$ 24,497.35	.07
Phillips	22	Malta		\$ 186,121.10	
	103	Saco		33,312.70	
			5,386	\$ 219,433.80	.62
Pondera	33	Conrad		\$ 270,869.30	
	78	Valier		57,383.60	
	131	Dupuyer		30,817.70	
	153	Brady		29,459.10	
			6,611	\$ 388,529.70	1.10
Powder River	40	Broadus		\$ 76,895.85	
			2,862	\$ 76,895.85	.22
Powell	11	Deer Lodge		\$ 250,746.40	
	187	Elliston		27,922.00	
	57	Ovando		24,742.10	
			6,660	\$ 303,410.50	.86
Prairie	20	Terry		\$ 57,025.50	
			1,752	\$ 57,025.50	.16

SALES AND POPULATION BY COUNTIES (Continued)

July 1, 1971 through June 30, 1972

County	Store No.	City	Population By County 1971 Census	Gross Sales	Percent of Total Sales
Ravalli.....	18	Hamilton		\$ 343,428.35	
	172	Victor		91,801.60	
	115	Stevensville		57,004.00	
	85	Darby		48,937.60	
			14,409	\$ 541,171.55	1.53
Richland	50	Sidney		\$ 384,844.10	
	120	Fairview		31,386.30	
			9,837	\$ 416,230.40	1.18
Roosevelt.....	52	Wolf Point		\$ 270,159.25	
	100	Poplar		168,340.05	
	89	Culbertson		86,950.15	
	92	Froid		27,803.60	
			10,365	\$ 553,253.05	1.56
Rosebud.....	23	Forsyth		\$ 214,164.00	
	88	Ashland		96,598.95	
	94	Birney		32,923.65	
			6,032	\$ 343,686.60	.97
Sanders	7	Thompson Falls		\$ 121,592.65	
	184	Paradise		84,831.40	
	108	Plains		68,383.65	
	61	Hot Springs		65,803.95	
	129	Noxon		49,608.05	
			7,093	\$ 390,219.70	1.10
Sheridan	53	Plentywood		\$ 235,077.25	
	90	Medicine Lake		24,260.50	
	93	Westby		22,628.25	
			5,779	\$ 281,966.00	.80
Silver Bow	116	Butte		\$ 1,302,120.51	
	2	Butte		1,006,729.60	
	137	Walkerville		262,503.15	
			41,981	\$ 2,571,353.26	7.26
Sillwater	16	Columbus		\$ 117,226.05	
	167	Absarokee		59,202.00	
			4,632	\$ 176,428.05	.50
Sweetgrass	17	Big Timber		\$ 186,873.00	
			2,980	\$ 186,873.00	.53

SALES AND POPULATION BY COUNTIES (Continued)

July 1, 1971 through June 30, 1972

County	Store No.	City	Population By County 1970 Census	Gross Sales	Percent of Total Sales
Teton.....	34	Choteau		\$ 101,452.00	
	130	Fairfield		80,634.95	
	113	Dutton		51,480.50	
			6,116	\$ 233,567.45	.66
Toole	29	Shelby		\$ 251,147.90	
	80	Sweetgrass		27,463.50	
	126	Sunburst.....		27,213.60	
	111	Kevin		27,146.25	
			5,839	\$ 332,971.25	.94
Treasure.....	10	Hysham		\$ 30,625.60	
			1,069	\$ 30,625.60	.09
Valley.....	24	Glasgow		\$ 351,341.35	
	95	Nashua		45,429.10	
	152	Opheim		38,198.90	
	180	Hinsdale.....		14,245.20	
			11,471	\$ 449,214.55	1.27
Wheatland	38	Harlowton		\$ 135,676.25	
			2,529	\$ 135,676.25	.38
Wibaux.....	19	Wibaux		\$ 55,542.20	
			1,465	\$ 55,542.20	.16
Yellowstone	4	Billings.....		\$ 2,319,364.30	
	3	Billings.....		1,191,607.50	
	5	Billings.....		614,981.65	
	65	Laurel.....		259,113.75	
	118	Worden.....		74,023.05	
			87,367	\$ 4,459,090.25	12.60
				<u>\$35,397,107.83</u>	<u>100.00</u>

CLASSIFICATION OF SALES BY CASES

Fiscal Year ending June 30, 1972

Classification	Gallon	½ Gal.	Quart	Fifth	Pint	Tenth	½ Pint	Min.	3.5	Total	Percent
BONDED WHISKEY											
American Bourbon				2,487	34		2	2		2,525	
TOTAL				2,487	34		2	2		2,525	.37
STRAIGHT WHISKEY											
Bourbon — Dom.	17	30,205	4,151	76,654	6,958		3,622	248		121,855	
Corn — Dom.				298	22					320	
Amer. Rye — Not Bond.				466						466	
TOTAL	17	30,205	4,151	77,418	6,980		3,622	248		122,641	17.95
BLENDED WHISKEY											
Spirits — Dom.		12,721	15,415	37,831	7,863		5,859	174		79,863	
TOTAL		12,721	15,415	37,831	7,863		5,859	174		79,863	11.69
CANADIAN WHISKEY											
Canadian Whiskey	10	10,809	37	54,113	2,103	328	19	64		67,483	
TOTAL	10	10,809	37	54,113	2,103	328	19	64		67,483	9.88
SCOTCH WHISKEY											
Scotch		3,314		19,532		489		33		23,368	
Irish				168						168	
TOTAL		3,314		19,700		489		33		23,536	3.45
TOTAL WHISKEY	27	57,049	19,603	191,549	16,980	817	9,502	521		296,048	43.34
GIN											
Gin — Dom.		6,186	11,751	8,983	585	571	209	34		28,319	
Gin — Imp.		154		1,788						1,942	
Gin Spec. — Dom.				3,325		493		1		3,819	
TOTAL		6,340	11,751	14,096	585	1,064	209	35		34,080	4.99
VODKA											
Vodka — Dom.		11,730	36,282	11,336	4,177	1,877	1,381	87		66,870	
Vodka — Imp.											
Vodka Spec. — Dom.				1,800		293				2,093	
TOTAL		11,730	36,282	13,136	4,177	2,170	1,381	87		68,963	10.10
BRANDY											
Brandy — Dom.		6,276	2,243	20,904		2,146	407	43		32,019	
Brandy — Imp.			9	694				8		711	
Fruit Brandy — Dom.				8,409		1,328	147	24		9,908	
TOTAL		6,276	2,252	30,007		3,474	554	75		42,638	6.24

CLASSIFICATION OF SALES BY CASES

Fiscal Year ending June 30, 1972

Classification	Gallon	½ Gal.	Quart	Fifth	Pint	Tenth	½ Pint	Min.	3.5	Total	Percent
RUM											
Rum — Dom.		1,085		11,483		1,109		15		13,692	
Rum — Imp.				1,449						1,449	
TOTAL.....		1,085		12,932		1,109		15		15,141	2.22
CORDIALS & LIQUEURS											
Cordials — Dom.			491	14,488		797		13		15,789	
Cordials — Imp.	35			3,081		178		45		3,339	
TOTAL.....	35		491	17,569		975		58		19,128	2.80
SPECIALTIES											
Cocktails — Dom.				519			211	85		815	
Cocktails — Imp.				2,804		13		3		2,820	
Alcohol.....	28				1					29	
TOTAL.....	28			3,323	1	13	211	88		3,664	.54
WINES & VERMOUTHS											
Wine — Dom. Des.	1	25,262		42,791				84		68,138	
Wine — Imp. Des.				232				1		233	
Table Wine — Dom.	83	40,406		68,615		1,290		120		110,514	
Table Wine — Imp.			95	3,268	4	214				3,581	
Vermouth — Dom.				1,754		517				2,271	
Vermouth — Imp.				1,198	263	132				1,593	
TOTAL.....	84	65,668	95	117,858	267	2,153		205		186,330	27.28
CHAMPAGNE & SP. BURGNDY											
Champagne — Dom.		1,407		10,910		166	505			12,988	
Champagne — Imp.				731		189				920	
TOTAL.....		1,407		11,641		355	505			13,908	2.04
MISCELLANEOUS											
Bitters, Alcoholic.....								2		2	
Bitters, Nonalcohol.							122	119		241	
Ale.....						2,683				2,683	
Beer.....						133				133	
TOTAL.....						2,816	122	121		3,059	.45
	147	92,506	50,871	220,562	5,030	14,129	2,982	563	121	386,911	56.66
Total Case Sales.....	174	149,555	70,474	412,111	22,010	14,946	12,484	1,084	121	682,959	100.00

